

MINUTES

NORTH CAROLINA AUCTIONEER LICENSING BOARD

NOVEMBER 13, 2012

The North Carolina Auctioneer Licensing Board met on Monday, November 13, 2012, in the Fuquay-Varina office. The meeting was called to order at 9:00 a.m. Members present were: Chairperson Ernest Clegg Grady, Jr., Vice Chairperson Deborah Johnson, Randy B. Lee and William B. Lilly. Also present: Executive Director Teresa L. Watson and Garris Neil Yarborough, Counsel to the Board.

Chairperson Grady inquired of each member if there were any known conflicts of interest or an appearance of conflicts with respect to any matters coming before the Board during this meeting and each member indicated there were none.

Minutes of the meeting held on October 8, 2012, were approved as recorded on motion by Vice Chairperson Johnson. Member Lee seconded the motion which carried unanimously. Investigator Southerland then provided a case log update. Also at this time, Board Counsel Yarborough provided an update on IronPlanet, Inc., NCFL #9309, and advised that he would be sending a letter to IronPlanet outlining the Board's proposed actions in their matter.

Director Watson then provided the results of the October 4, 2012, auctioneer examination which were as follows: two (2) examinees with two (2) passing. Next, the Board considered the Probable Cause Subcommittee Recommendations and the following motion was made. **Vice Chairperson Johnson moved to accept the Probable Cause Subcommittee Recommendations. Member Lee seconded the motion which carried unanimously.** Member Lilly did not participate in the discussions nor did he vote on these matters involving the Probable Cause Subcommittee Recommendations due to his participation on the Probable Cause

Subcommittee.

Ms. Watson then presented the following New CE Instructors and Courses for AANC for approval – 1) Lynn Zink – The Whole Show; Train the Trainer (Teaching Others What You Know); and, Effective Communication Strategies; and, 2) Michael A. Fine – The Ever Changing World of Real Estate Auctions; Public Relations for Auctioneers; and, Roadmap to Getting Business. Following a review of the presented materials, **Member Lilly moved to accept the New CE Instructors and Courses for AANC. Vice Chairperson Johnson seconded the motion which carried unanimously.**

Next, Director Watson presented the following New CE Sponsor and Courses (Online Only) for approval – Cornerstone-edu.com; Ethics and the Auctioneer; YouTube and the Auctioneers; and, Facebook and Your Auction Business. Following a review of the presented materials, **Vice Chairperson Johnson moved to approve the New CE Sponsor and Courses (Online Only) – Cornerstone-edu.com. Member Lilly seconded the motion which carried unanimously.**

At this time a request from the AANC was considered regarding the Board's participation in a "question and answer" session on Saturday morning, January 19, 2013, during their annual convention. Following consideration of this request, Director Watson was instructed to contact the AANC indicating their participation in the "question and answer" session.

Next, Ms. Watson provided each Board Member with a copy of the Audit Report for Fiscal Year 2011-2012 for their review. Following this review, **Member Lilly moved to accept the Audit Report for Fiscal Year 2011-2012 as presented. Vice Chairperson Johnson seconded the motion which carried unanimously.**

In compliance with G.S. 143-318.12, the following schedule of regular meetings of the Board was set.

January 19, 2013	9:00 a.m.	Greensboro, NC
February 11, 2013	9:00 a.m.	Fuquay-Varina Office
March 11, 2013	9:00 a.m.	Fuquay-Varina Office
April 8, 2013	9:00 a.m.	Fuquay-Varina Office
May 13, 2013	9:00 a.m.	Fuquay-Varina Office
June 10, 2013	9:00 a.m.	Fuquay-Varina Office
July 8, 2013	9:00 a.m.	Fuquay-Varina Office
August 12, 2013	9:00 a.m.	Fuquay-Varina Office
September 9, 2013	9:00 a.m.	Fuquay-Varina Office
October 14, 2013	9:00 a.m.	Fuquay-Varina Office
November 12, 2013	9:00 a.m.	Fuquay-Varina Office
December 9, 2013	9:00 a.m.	Fuquay-Varina Office

Then, financial information concerning the individual month of October 2012 was reviewed by the Board.

Following the review and approval of applications for licensing, the Board confirmed the next meeting as Monday, December 10, 2012, at 9:00 a.m. in the Fuquay-Varina office. The meeting was adjourned at 9:45 a.m.

Respectfully Submitted,

Teresa L. Watson
Executive Director