MINUTES

NORTH CAROLINA AUCTIONEER LICENSING BOARD

October 12, 2015

The North Carolina Auctioneer Licensing Board met on Monday, October 12, 2015, in the Fuquay Varina Office. The meeting was called to order at 9:10 a.m. Members present were Chairman Daniel H. DeVane, Vice Chairman Gary Boyd, Moses Gallion, Susan Holder, and Lisa L. Brown. Also, present Charles Diehl, Executive Director, and Tim Smith of Yarborough, Winters & Neville, P.A.

At this time, Chairman DeVane welcomed Phil Burleson and Rick Lashmit with the AANC, Betty O'Neal with Stanly Community College, Jack Bell and Sharon King with Lenoir Community College, and Carrie Peele with Grand Estate Auctions.

Next Chairman DeVane inquired of each member if there were any known conflicts of interest or an appearance of conflicts with respect to any matters coming before the Board during this meeting. Vice Chairman Boyd and Member Gallion recused themselves from portions of Probable Cause due to their respective participation on the Probable Cause Subcommittee meetings. Other members stated there were none.

Minutes of the meeting held on September14, 2015, were approved as recorded on motion by Member Holder. Member Brown seconded the motion, which carried unanimously. At this time, Ralph Southerland provided the investigative case log update.

Next, Director Diehl presented for the Board's consideration a new CE Course/Instructor for AANC and Stanly Community College, Karen Lowder/Making the Most of Marketing. Following a review of the presented materials, Member Gallion moved to accept the new CE Course/Instructor for the AANC and Stanly Community College. Vice Chairman Boyd seconded the motion, which carried unanimously.

The Board then reviewed the Requests for CE Proposal and the following motion was made: Member Brown moved to award the CE Proposal for the Eastern, Middle, and Western Districts to the Auctioneers Association of North Carolina and to amend the initial Proposal to add another CE location within the Eastern District, including additional funding by the board at the same rate. Vice Chairman Member Boyd seconded the motion, which carried unanimously.

Next, Director Diehl presented to the Board the Consideration of Request from Lenoir Community College to allow Lenoir Community College to use video lectures to help fulfill the NCALB requirement of five instructors. After review of the presented materials and discussion, Member Gallion made a motion to authorize, on a one (1) year trial basis, all Schools of Auctioneering to use a video format of the instructor(s) in lieu of the live instructor(s) when the instructor(s) is not available, provided that a real time question and answer session is conducted between the instructor(s) and the class following the video presentation. Member Brown seconded the motion, which carried unanimously.

Next, the Board considered the Probable Cause Subcommittee Recommendations and the following motion was made. Member Gallion made a motion to accept the Probable Cause Subcommittee Recommendations Items 1 - 2. Member Brown seconded the motion, which carried unanimously. Member Boyd did not participate in the discussions nor did he vote on the matters involving these Probable Cause Subcommittee Recommendations due to his participation on that Probable Cause Subcommittee meeting. Member Brown made a motion to accept the Probable Cause Subcommittee Recommendations Items 3 - 7. Vice Chairman Boyd seconded the motion, which carried unanimously. Member Gallion did not participate in the discussions nor did he vote on the matters involving the Probable Cause Subcommittee Recommendations due to his participation on that Probable Cause Subcommittee meeting.

At this time, Director Diehl provided a report on Ad Violations to the Board. Then, Director Diehl presented the financial information concerning the individual month of September 2015. Following review, Vice Chairman Boyd made a motion to accept the financial information for the month of September 2015. Member Holder seconded the motion, which carried unanimously.

Under Other Matters, Director Diehl presented to the Board the current building loan payoff amount along with a current amortization schedule for consideration of an excess payment to the building loan pursuant to a Motion at the April 13, 2015 Board Meeting. Director Diehl also led a discussion on needs of the office including new phone system, bulk email, and online renewals. After review and discussion, Vice Chairman Boyd made a motion to delay consideration of making an excess payment at this time. Member Holder seconded the motion, which carried unanimously. Further, the Board requested Director Diehl research various options regarding online renewals, including cost, and provide a report at the November 9, 2015 board meeting. Vice Chairman Boyd made a motion for Director Diehl to research multiple options regarding bulk email capability and authorized Director Diehl to go forward on the bulk email capability at his discretion. Member Holder seconded the motion, which carried unanimously.

Also under other matters, Betty O'Neal provided clarification on the continuing education class that the AANC will be offering under the Continuing Education Proposal, which is the 3D's of Auctioneering (Duty, Delegation, and Designated Person) and not the Designated Persons/Auction Firms "Tips and Tidbit." Then, Betty O'Neal requested direction by the Board the purpose of the Designated Person/Firm videotaped class. After discussion, Vice Chairman Boyd made a motion to pay \$500.00 (five-hundred) to Betty O'Neal to prepare a shorter version of the Designated Person/Firm videotaped class, including a slide presentation,

which is to be used as a resource for auctioneers/firms (designees)/apprentices and provide a link of the video to be posted on the Board's website. Member Holder seconded the

motion, which carried unanimously.

Then, Mr. Rick Lasmidt with the AANC requested the Board to consider a networking roundtable discussion as continuing education. Chairman DeVane requested Mr. Lasmidt to present his request under the required Continuing Education procedures of the Board.

Following the review and approval of applications for licensing, the Board confirmed the next regular meeting on Monday, November 9, 2015 at 9:00 a.m. in the Fuquay-Varina office.

The meeting adjourned at 10:30 a.m.

Respectfully Submitted,

Becky J. Stewart Administrative Officer